## III FLAT FEE VS. PERCENTAGE BASED FEES



Starting Account Value	\$1,500,00 0	
% Based AUM Fee	1.00%	
% Based Fee in \$	\$15,000	
Flat Fee	\$11,250	
Flat Fee Inflation %	3%	
Account Growth %	7%	

Initial Percentage Sa	avings		10 Years	
25.00%			Fee Savings:	\$68,743
			Account value difference:	\$73,371
15 Years		20 Years		
Fee Savings:	\$139,902	<b>~</b> ···	Fee Savings:	\$249,492
Account value difference:	\$176,648		Account value difference:	\$362,417

As you can see, fees matter. Our goal isn't to be the cheapest in the marketplace, but rather to be the best value for clients. A flat fee business model allows for more money in the client's pocket and can save hundreds of thousands of dollars over 20 years.