## **II FLAT FEE VS. PERCENTAGE BASED FEES**



Starting Account Value	\$1,500,000	Initial Percentage Savings			10 Years		
	4.000/				Fee Savings:	\$68,743	
% Based AUM Fee	1.00%	25.00%			Account value difference:	\$73,371	
% Based Fee in \$	\$15,000						
Flat Fee	\$11,250						
		15 Years			20 Years		
Flat Fee Inflation %	3%	Fee Savings:	\$139,902	ဠ္မ္တ္တ္တ	Fee Savings:	\$249,492	
Account Growth %	7%	Account value difference:	\$176,648		Account value difference:	\$362,417	

As you can see, fees matter. Our goal isn't to be the cheapest in the marketplace, but rather to be the best value for clients. A flat fee business model allows for more money in the client's pocket and can save hundreds of thousands of dollars over 20 years.